

Course in Public Private Partnership (PPP)

25 November - 13 December 2019 in Denmark



Danida Fellowship Centre

- sustaining development through research and learning

- Do you want to develop capacity in public private partnership (PPP)?
- Are you interested in learning more about how to develop an enabling PPP framework?
- Are you interested in knowing how to manage a PPP and procurement processes?
- Do you want to get better at analysing and appraising PPP projects?
- Do you want to be able to prepare PPP projects for funding?

If yes, then this is the course for you!



Introduction

This leaflet describes a 3-week course on Public Private Partnership (PPP) in Denmark.

There will be particular focus on PPP management and framework, analysis and appraisal of PPPs, procurement processes, funding and action planning.

The course is designed to build the capacity of the private sector, ministries and other institutions with PPP related issues.

Danida Fellowship Centre (DFC) has contracted COWI, a leading Danish multi-disciplinary consulting company, to undertake the course. The course will be held in the period **25 November - 13 December 2019** at COWI's Head Office in Lyngby, 10 km north of the capital Copenhagen.



Course objectives

After participation in the course, the course participants will be able to

- identify and manage PPP projects;
- define an enabling PPP framework;
- analyse and appraise PPP projects;
- identify scope of private sector involvement;
- manage PPP procurement processes;

Participants will benefit from systematic training in relevant aspects related to PPP as well as by relating and adapting the training contents to their own home situations through the development of PPP Action Plans. The course also provides rich opportunities for building a network of colleagues and counterparts in many countries of the world.

The objective of the course is to improve participants' understanding of what is required for identifying and implementing successful PPP projects and endow participants with practical tools for developing Action Plans for their respective ministries, institutions or companies.

Target groups for the course

The course is for actors involved in the private sector, banking, ministries or other government institutions with potential involvement in PPP projects:

- Representatives from ministries
- Business consultants involved in PPP projects
- Business owners and entrepreneurs
- Representatives from the banking sector

Course content

The course comprises the following modules:

- Introduction to the course and to PPP
- PPP framework
- PPP models and arrangements
- PPP analysis and appraisal
- PPP procurement processes
- PPP funding and private sector involvement
- PPP Action Planning
- Exposures to PPP projects

Throughout the training course, various training methods will be applied including participatory approaches, teacher-centred training, cases and good practice material and examples.

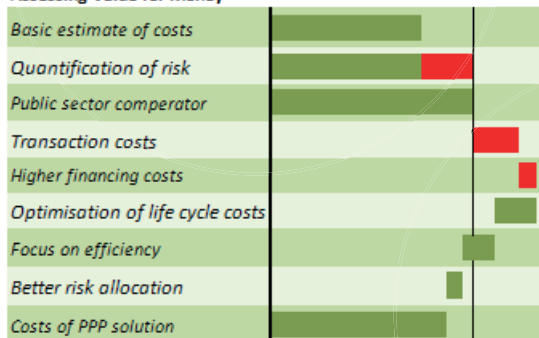
The course will introduce the participants to methods, approaches and tools that participants will be asked to apply in problem solving situations through discussions, group work and individual planning sessions in relation to the development of action plans. A number of excursions to ministries, organizations and PPP projects of relevance will be included to ensure practical learning aspects.

Some preparatory work should be expected before departing for Denmark.

The responsibility for developing and transferring applicable skills will be shared by the participants and trainers in an enabling learning environment.

Appraisal of PPP projects

Assessing Value for Money



PPP Action Plans

All participants will have the opportunity to apply new tools and skills for own work and organisational needs. The work with the action plans will be supported in the following way:

- Before departing for Denmark: Participants will be asked to describe their present PPP involvement and/or interest.

Course Modules

Course Introduction

- Introduction to DFC
- Course programme and facilitators
- Participatory learning approaches applied
- Introduction to PPPs

An Enabling PPP Framework

- Policy framework, legal & regulatory framework for PPP projects
- Investment and operational framework, human capacities within government institutions managing PPP processes

Identification of PPP Projects

- Responsibilities of public and private sector
- PPP needs assessment and requirements

Analysis and Appraisal of PPP Projects

- Project feasibility, viability, cost benefit, bankability, Value for money
- Stakeholder analysis
- Managing and ability to mitigate risks
- Requirements and principles for environmental and social impact assessment

PPP and perspectives of the private sector

- Requirements for private sector involvement in PPP Projects

Managing PPP procurement processes

- Competitive PPP processes
- Incorporation of social and environmental considerations

Management of PPP projects

- Requirements for human and financial resources for managing PPP projects
- Government arrangements for PPPs

Available funding for PPP preparation

- Requirements for PPP funding

Course management

The course will be managed by COWI, a leading Danish consultancy company with more than 6,000 employees and more than 80 years of experience in consulting services worldwide. For more information see COWI's webpage at www.cowi.com.

COWI has considerable experience within support to implementation of PPP projects including private sector development, SME development and capacity building. Furthermore, COWI has proven experience in the development and implementation of targeted training courses for a variety of professionals.

How to apply for the course?

Please note that it is not possible to apply directly for this course. The Sector Counsellor at the Royal Danish Embassy will select candidates in collaboration with the affiliated organisations and submit an application to Danida Fellowship Centre.

Each candidate included in the application submitted by the Sector Counsellor must fill in the form "Information Sheet - Individual Candidates – Strategic Sector Cooperation Facility", which will be forwarded to the candidate by the Sector counsellor.

The filled-in Information Sheet must be sent by mail directly to the responsible Sector Counsellor at the Royal Danish Embassy and NOT to Danida Fellowship Centre.

The final selection of candidates will be carried out by the Sector Counsellor, DFC and the study place.

Where to get further information?

DFC is responsible for the educational, administrative and practical aspects of the training in Denmark. Further information is available at DFC's webpage www.dfcentre.com.

For questions related to course content, please contact:

COWI

Mr Peter Mallow
email: ptm@cowi.com
Phone: +45 4011 6965
www.cowi.com

- During the course period in Denmark participants will apply relevant course tools for draft action plans coached by experienced facilitators.
- Upon return home: Participants continue the dialogue with their facilitators to finalize their draft action plans.

Certification

Upon successful completion of the course, a course certificate will be issued to each participant.



Course Manager, Mr Peter Mallow, Transport Economist and PPP Specialist

Mr Mallow holds a Master's degree in Economics & Political Science and has considerable experience in private sector development. He has worked with PPP projects, SME development covering business identification, preparation of business ideas, partner search, match-making, preparation of feasibility studies and business plans, project management and evaluation, financial analysis, control and accounting. He has been involved in private and public sector participation, such as assessment and valuation of public enterprises, management contracting and leasing arrangements, private investor's conferences and workshops. He is an experienced trainer in COWI in relation to DFC courses.



Mr Rasmus Dilling, Legal and PPP Procurement Specialist

Mr Rasmus Dilling is chief legal specialist with 20+ years international experience in private and public partnership (PPP), contract law, and procurement related to public utility services (transport, energy, water, waste and environmental sectors) in Africa, Europe and Asia. He has significant experience in providing legal and process advice addressing PPP schemes for waste and water management, energy infrastructure, transportation and construction of plants. He has also extensive practical experience in contract negotiation and contract management. Mr Dilling has been one of the main facilitators on several of the COWI designed PPP training courses and workshops and conducted training in PPP procurement and tendering and contracting arrangement, PPP contract management, PPP legislation and roles of transactional advisors.



Mr Daniel la Cour, Human Resource Development Specialist

Mr Daniel la Cour holds a Master's degree in Cultural Sociology and has more than 20 years of experience as a course planner and manager. Daniel la Cour has been working with capacity and competence development since 1987. His wide experience in cross-cultural technical assistance, training and project management is gained through long-term assignments on development projects in Africa as well as short term formulation, evaluation and training assignments in various countries in Africa, Asia and Europe. Competence development through training and coaching is one of Daniel la Cour's main specialisation areas. He is an experienced teacher in project management which he teaches internally in COWI as well as for external clients in Denmark and abroad.



Ms Meta Reimer Brødsted, Economic and Financial Specialist

Ms Meta Reimer Brødsted is specialist in economic and financial analyses and quantitative data gathering and handling. She does cost benefit and financial analyses in different sectors, including environment, energy and transport. In addition, she has extensive experience working with large and complex data sets and applying analytical methods to data to analyse and evaluate policy goals. Her project experience has given her valuable experience of making financial assessments for different types of energy projects, including waste to energy plants, biomass plants and energy efficiency initiatives. She is frequently involved in capacity building on financial and economic.



Mr Mattias Enggaard, Economic and Financial Specialist

Mr Mattias Enggaard is specialist in economic and financial analyses and quantitative data gathering and handling. He does cost benefit and financial analyses across infrastructure sectors, but is specialized in transport and environment. Until 2018, he was employed with the International Finance Cooperation – the private sector organization of the World Bank Group. Here, he was part of a cities team; a team which sought to increase number and quality of urban infrastructure projects including via PPPs.

